

For Immediate Release

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Calkain Companies & Chandan Economics Announce Partnership

*Industry Leaders in Net Lease and Research to Support Investors
with Best-in-Class Research and Strategic Insights*

March 1, 2012 - Reston, VA and New York, NY - Net lease property investment has rebounded over the last two years, supported by the sector's strong cash flow and value characteristics. As investors have ramped up acquisitions, the need for specific, actionable research has increased sharply as well. In response to these developments, industry leaders Calkain Companies Research Division and Chandan Economics today announced a new partnership that will bring best-in-class research methodologies to the net lease sector for the first time.

By establishing the first ever *Net Lease Economic Report*, both firms will have the opportunity to analyze the impact and relationship between tenant, developer and investor demand for this popular asset type. The proprietary quarterly report will also emphasize the connection and association between macroeconomic drivers, transaction velocity, and net lease market forecasting.

Jonathan Hipp, Calkain Companies' President and CEO, commented, "We are honored and excited that we are able to partner with Sam Chandan and his team. We believe that partnering with the best in the industry will only help our client's underwriting and ultimately allow them to make more informed decisions with their net lease properties." Sam Chandan, PhD, President and Chief Economist of Chandan Economics continued, "My staff and I are truly excited to have the opportunity to work with Calkain Research and their professionals in order to better understand the intricacies that drive the net lease market. We feel that measuring fine details of the asset class will bring new light to the industry as a whole."



Calkain is a full service real estate brokerage firm with a national scope focusing on single and multi-tenant retail, industrial, hotel and office net-leased transactions. Calkain has offices in Reston, VA, Washington, DC, Tampa, FL, Fort Lauderdale, FL, Wilmington, DE and Boston MA. Additional information about the firm and its listings may be found at www.calkain.com.

Chandan Economics is a leader in the analysis of the economy and financial markets and their relationship to commercial real estate. Under the direction of noted economist Sam Chandan, the firm pioneers the integration of rigorous analytical frameworks, capital and credit lifecycle models, and a deep understanding of the commercial real estate asset class. Critical real estate questions are evaluated in the context of the broader economic and capital markets landscape, supporting more informed investment and risk management decisions across a wide range of investors, lenders, and policymakers.